



Best Agrolife Limited

CIN : L74110DL1992PLC116773

30th July, 2026

To

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block-G,
Bandra - Kurla Complex
Bandra (E), Mumbai-400051

BSE Limited
25th Floor, P.J. Towers,
Dalal Street, Mumbai-400001

SCRIP CODE: 539660

SCRIP ID: BESTAGRO

Sub: Intimation under Regulation 30- Corporate Presentation

Dear Sir/ Madam,

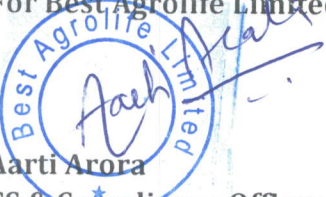
Pursuant to Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 as amended, please find the attached Corporate Presentation.

Submitted for your information and record.

Thanking You,

Yours faithfully

For Best Agrolife Limited


Aarti Arora
CS & Compliance Officer

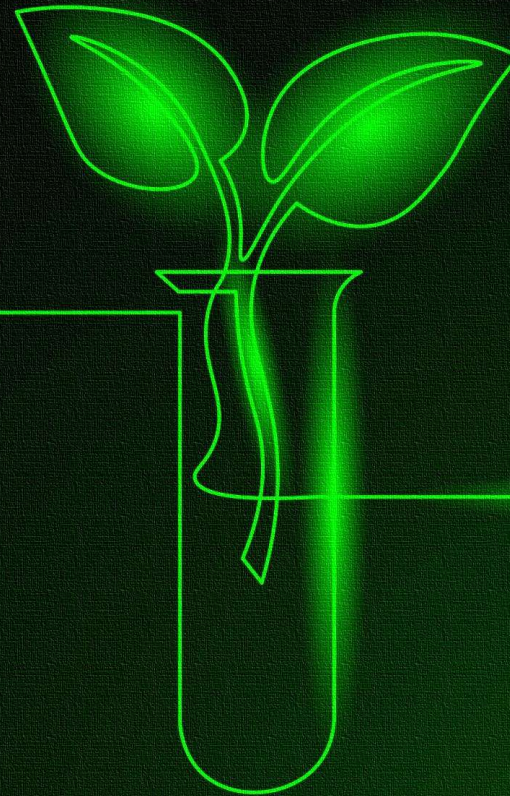
Encl. as above





Best Agrolife Limited

FINANCIAL HIGHLIGHTS
Q1 FY26-27





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From MD's Desk



Patent Power



Q1 FY27 Highlights



Way Ahead



COMPANY OVERVIEW



40

Warehouses
21 States

11+

Patented
Products

10,900+

Dealers

4

Manufacturing units
7000 MTPA Technical
35500 KL Formulation

530+

Formulations
Registrations

800+

Employees



Mr. Vimal Kumar
Managing Director

"The **first quarter** of **FY27** reflects the **strength** of our business model and the **progress** we have made in building a **differentiated product portfolio**. Despite a **delayed** onset of the **monsoon** and uneven rainfall across several parts of **India**, which affected **Kharif** sowing and delayed crop protection **purchases**, we delivered **revenue** growth along with a improvement in **profitability**.

During the quarter, our key products including **Best Man™**, **Fetagen™**, **Warden Extra™** and **Ronfen™** continued to gain market acceptance. Our recently launched patented products **Fluzam™** and **Cubax Power Extra™** are also witnessing increasing adoption across markets. However, **irregular rainfall patterns** and delayed sowing affected demand for **seed treatment products**, while **lower spray** applications in **vegetables**, early sown **groundnut**, **chilli** and **cotton** impacted crop protection demand in certain regions.

With monsoon activity improving and agricultural operations expected to gain momentum during the peak **Kharif** season, we remain confident about the demand outlook. The **improvement** in gross margin and **EBITDA** margin reflects our focus on product mix, **operational efficiency**, **price increase** and **cost management**. Our differentiated portfolio continues to gain acceptance among **farmers**, supported by field-level **engagement** and product **demonstrations**.

We remain focused on **innovation**, expanding our **market presence**, **price increase** and improving **operational efficiency** to create sustainable value for **farmers**, **customers** and **shareholders**."

KEY PATENTED PRODUCTS

PATENT POWER



RONFEN™ Insecticide (SC)

Pyriproxyfen - 8%
Dinotefuran - 5%
Difenthiuron - 18%

Crops - Brinjal, Cotton,
Chilli
Pests - Sucking Pests &
Mites

FY22-23



TRICOLOR™ Fungicide (SC)

Trifloxystrobin - 10%
Difenoconazole - 12.5%
Sulfur - 3%

Crops - Tomato, Paddy,
Apple
Fungus - Scab, Early & Late
Blight

FY23-24



DINOTREX™ Insecticide + Fungicide (WG)

Pymetrozine - 30%
Dinotefuran - 10%
Pyraclostrobin - 20%

Crops - Paddy
Major Pests/Fungus - BPH &
Blast



NEMAGEN™ Insecticide (SC)

Chlorantraniliprole - 4.5%
Novaluron - 11.5%
Emamectin Benzoate - 1.5%

Crops - Brinjal
Pests - Borer

FY24-25



SHOT DOWN™ Herbicide (ME)

Haloxypop-R Methyl - 12.8%
Imazethapyr - 10%

Crops - Soyabean
Weeds - Grasses & Sedges



WARDEN EXTRA™ Insecticide + Fungicide (FS)

Trifloxystrobin - 6%
Thiamethoxam - 24%
Thiophanate Methyl - 9.5%

Crops - Okra, Soyabean
Pests - Aphids, Whitefly,
Leaf Hopper

FY24-25



FETAGEN™ Insecticide (GR)

Chlorantraniliprole - 0.45%
Fipronil - 0.5%
Emamectin Benzoate - 0.18%

Crops - Tomato
Pests - Whitefly & Fruit Borer

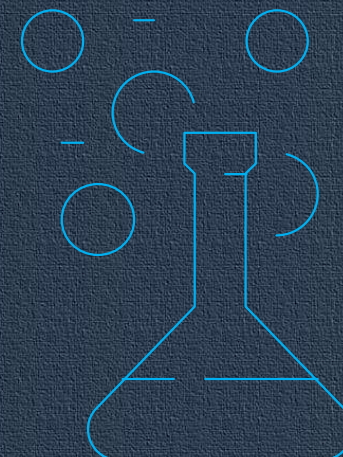
FY25-26



BEST MAN™ Insecticide (SC)

Fipronil - 7%
Abamectin - 1.25%
Tolfenpyrad - 15%

Crops - Okra, Chilli
Pests - Aphids, Jassid, Thrips,
Whitefly, Mites, Borer



PATENTED INNOVATIONS. PROVEN PERFORMANCE.



FLUZAM™

Insecticide + Fungicide (FS)

Trifloxystrobin - 4%
Fluxapyroxad - 6.66%
Clothianidin - 25%

Crops – Groundnut
Pests - Stem Rot, Collar Rot,
Root Rot, Tikka Leaf spot,
Rust, Termites, Thrips &
White grubs



CUBAX POWER EXTRA™

Insecticide (SC)

Spiromesifen - 15%
Hexythiazox - 2.2%
Abamectin - 1.15%

Crops – Chilli
Pests – Yellow mites
and Black thrips



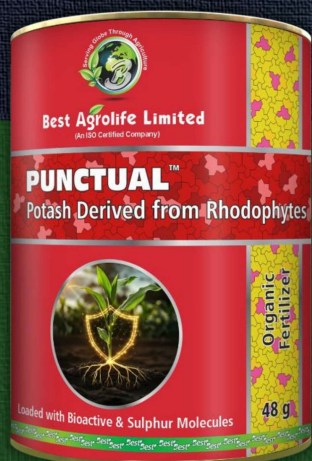
MIDCOTIN™

Insecticide + Fungicide (SE)

Isoprothiolane - 15%
Trifloxystrobin - 2.5%
Pymetrozine - 7.5%

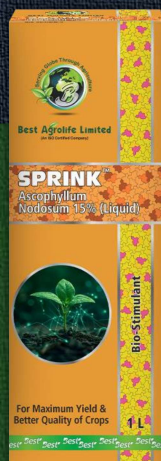
Crops – Paddy
Pests - Sheath blight,
Blast, Brown plant hopper,
Green Leaf Hopper.

NATURE'S INTELLIGENCE. ENHANCED CROP PERFORMANCE.



PUNCTUAL™

It is an organic potassium solution derived from Rhodophytes that supports both crop productivity and soil health. It improves nutrient balance, strengthens plants, and enhances overall crop performance naturally.



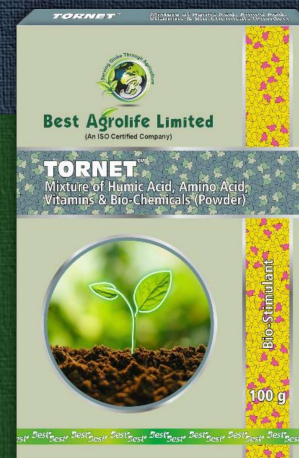
SPRINK™

It is a highly concentrated Ascophyllum nodosum 15% based bio-stimulant that promotes stronger root development and better nutrient uptake. It helps crops withstand heat and drought stress while supporting healthier and more productive growth.



RICHGROW GOLD™

It harnesses the natural power of seaweed to stimulate vigorous plant growth and improve flowering and fruiting. It enhances overall crop health, leading to higher-quality produce and improved yields.



TORNET™

It is a powerful bio-stimulant enriched with humic acid, amino acids, vitamins, and bioactive compounds. It improves soil health, enhances nutrient absorption, and promotes robust plant growth and resilience.



EMPROLE™

It is a plant-based amino acid formulation enriched with oligopeptides and polypeptides to improve crop vitality. It enhances photosynthesis, boosts nutrient uptake, and promotes stronger, healthier plant growth.



01 Financial Performance

- Revenue increased to ₹396 crore, compared to ₹381 crore in Q1 FY26.
- Gross margin improved to 37% from 29% in Q1 FY26, driven by a favorable product mix which includes a 37% increase in volume of patented products.
- EBITDA margin rose from 12% in Q1 FY26 to 20% in Q1 FY27, supported by higher gross margins and operating leverage.
- PAT increased to ₹41 crore, compared to ₹20 crore in Q1 FY26, reflecting strong earnings growth.
- PAT margin increased to 10%, up from 5% in Q1 FY26.
- Sequential performance strengthened significantly, with revenue, EBITDA, and PAT returning to profitability compared to Q4 FY26.

02 Registrations:

9(3) TIM

- Fluxametamide Technical 93.50% w/w Min.
- Clethodim Technical 92.40% w/w Min.

9(4) TIM

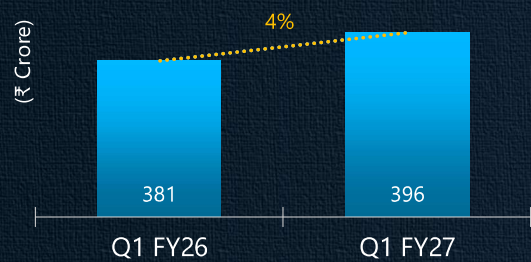
- Bixlozone Technical 96.00% w/w min.
- Beflubutamid Technical 97.00% w/w min.
- Saflufenacil Technical 95.00% w/w min.
- Fluopicolide Technical 96.00% w/w min.
- Cyantraniliprole Technical 95.00% w/w min.

9(4) FIM - 11

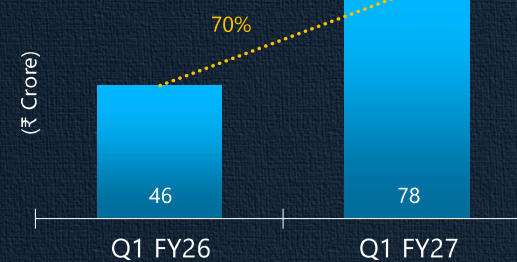
FINANCIAL HIGHLIGHTS



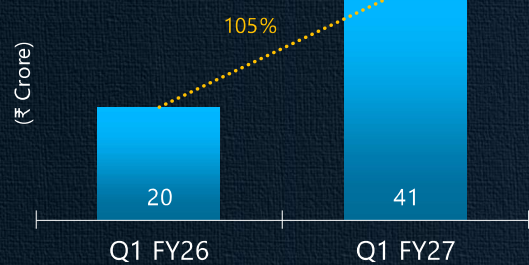
Revenue from operations



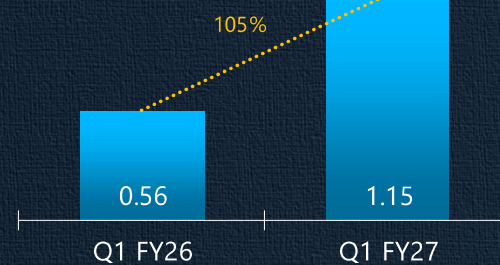
EBITDA*



PAT



EPS

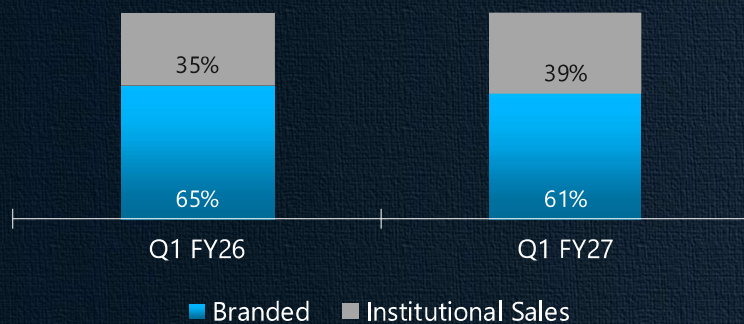


*EBITDA is calculated excluding other income

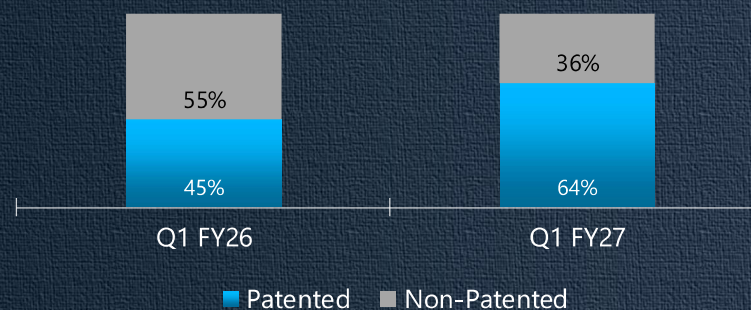
THE BRANDED BUSINESS



Branded v/s Institutional Sales



Contribution of Patented products in Branded Sales



CONSOLIDATED P&L FOR Q1 FY27



Value (INR Cr)	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26	Q-o-Q
Revenue from Operations	396	381	4%	156	154%
Gross Margin	146	111	32%	35	315%
EBITDA*	78	46	70%	(27)	388%
EBITDA Margin (%)	20%	12%	8%	(17)%	37%
Profit After Tax	41	20	104%	(37)	209%
PAT Margin (%)	10%	5%	5%	(24)%	143%

*EBITDA is calculated excluding other income

CONSOLIDATED P&L FOR Q1 FY27



Value (INR Cr)	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26
Revenue from Operations	396	381	4%	156
Other Income	2	4		1
Total Revenue	398	385	3%	157
Cost of Goods Sold	250	271		121
Employee Benefits Expense	25	25		25
Other Operating Expenses	43	40		37
Total Expenses	318	335		183
EBITDA*	78	46	70%	(27)
EBITDA Margin (%)	20%	12%		(17)%
Depreciation and Amortisation	10	10		10
Finance Cost	15	14		12
Profit Before Tax	55	26		(48)
PBT Margin (%)	14%	7%		(31)%
Profit After Tax	41	20		(37)
PAT Margin (%)	10%	5%		(24)%
Diluted EPS	1.15	0.56		(1.05)

*EBITDA is calculated excluding other income

EXPERIENCED MANAGEMENT TEAM



Mr. Vimal Kumar

Managing Director

A true visionary and a passionate entrepreneur, Mr Vimal Alawadhi is an eminent personality with vast and rich experience in the Agrochemicals Industry. He oversees strategy, management, development, and integration of the company policies. With Best Agrolife he is pioneering endeavors to provide farmers with safe agrochemical products at economical prices.

He has been interviewed by international magazines from "African Farming and Food Processing" to the publication Agro Pages, where he spoke on the "Taking Indian Brands and Leaders, Strides towards Make in India". In the 2018 edition of India Suppliers Guide, Mr. Vimal's views were published as "An Agrochemical Perspective from India". In 2019, he was featured in the Forbes India magazine's & in 2022 featured in Fortune India magazine.



Mr. P. N. Karlekar

Managing Director (BCS)

A chemical Engineer from UDCT- one of the top Indian Institute for Chemical Technology and a Management Graduate from Mumbai University, he has a diverse and rich professional background.

He has been associated at the apex level with reputed organizations such as -Rallis India Ltd as President Technology, thereafter worked at leadership levels including as President of the Agrochemical division of Atul Ltd, as COO of Deepak Nitrite Ltd., as Managing Director of Cheminova India Ltd from 2008 and subsequently as its President international region comprising of Asia-Pacific, Africa, Middle East. Later on, post-global acquisition of Cheminova by FMC corp (USA), he assumed the position of country head for FMC India. In these assignments he worked on strategic areas such as mergers and acquisitions and global business development etc.



Mr. N Surendra Sai

Executive Director

A passionate technologist and entrepreneur having 31 years of extensive experience and understanding of Organizational Program Management, Business Analytics, Innovation, Startup Culture and Technology. He has held various leadership positions at private and government sectors with national and international exposure. In his 15 years stint at Wipro Technologies, held the roles of Delivery Head (PES), Program Head of Microsoft Windows Sustenance Engineering Services, Head of Cost of Delivery Optimization.

As a scientist with DRDO he worked on technology development and R&D for critical systems of national importance. He was instrumental in creating India's first Quantum Secure Communication Stack for National Agencies.

In his earlier stint with Best Group, The R&D environment created by him established a foundation for manufacturing of next generation molecules.



Mr. Vikas Jain

Chief Financial Officer

A seasoned finance professional with over two decades of experience in Accounts, Finance, Treasury, Taxation, Budgeting, MIS, Auditing, IT, and Legal. With a distinguished career including roles at ADAMA India Pvt Ltd, KPMG, and Price Waterhouse, Mr. Jain's leadership has been recognized with the 'CFO 100 Roll of Honour' Award in both 2020 and 2022. Armed with an Executive MBA (PGPMAX 2022) from the Indian School of Business (ISB) and certification in International Financial Reporting Standards (IFRS) from ACCA, UK, Mr. Jain has a profound understanding of the agrochemical industry and global financial practices.

THANK YOU !!!

Contact Us:
ir@bestagrolife.com
(Investor Relations)

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